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English Business Communication in the Saudi Workplace: Employers' Perceptions and Insights about the Cultural Ecology and Needed Literacies

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ENGLISH BUSINESS COMMUNICATION IN THE SAUDI WORKPLACE: EMPLOYERS' PERCEPTIONS AND INSIGHTS ABOUT THE CULTURAL ECOLOGY AND NEEDED LITERACIES

A Dissertation

Submitted to the School of Graduate Studies and Research

in Partial Fulfillment of the

Requirements for the Degree of

Doctor of Philosophy

Mahdi Redha Aben Ahmed
Indiana University of Pennsylvania

December 2013

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Title: English Business Communication in the Saudi Workplace: Employers' Perceptions

and Insights about the Cultural Ecology and Needed Literacies

Author: Mahdi Redha Aben Ahmed

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The purpose of this study was to utilize the framework of needs assessment to explore the

perceptions of employers about the English business communication (EBC) literacy needs of

several Saudi EFL workplaces. These perceptions, in turn, can contribute to designing or revising

ESP courses for business students to meet the requirements of the job market. The study

particularly investigated the extent of English language use in the jobs of business employees,

and the required EBC literacies and skills for employees to perform different business

communication activities.

The study used a mixed methods research design, and the participants were employers

from 10 private companies in the Eastern Province of Saudi Arabia. A total of 77 employer

surveys were used in this study, representing the 10 workplaces. Out of 77 participants, nine

employers participated in semi-structured, in-depth interviews, and seven of them took part in

follow-up interviews.

The findings indicated that English is the business lingua franca of Saudi workplace, and

has undergone noticeable changes due to extensive contact with non-native speakers of English

and extensive use of electronic media. Employers emphasized that successful businesses require

English business communication skills for employees' productivity, career success, and clients'

satisfaction. They perceived that the most important English skills for their workplaces are

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